Research Industry and Issuer Coverage
Credit Trading Desk Analysis Coverage
As of September 10, 2019

Capital Structure, Publishing and Desk Analysis
- Edward P. Mally, CFA
  Head of Institutional Research Group,
  Distressed/Special Situations/Event-driven
  Security/Technology/Chemicals/Industrials
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  European Distressed/Special Situations Desk Analysis
- Matthew Farwell, CFA
  Coal, Energy/E&P, Independent Power Producers
- Mary Ross Gilbert, CFA
  Consumer/Retail, Food/Restaurants
- Irene Haas
  Energy (Exploration and Production)
- Kurt M. Hoffman
  Distressed/Special Situations/Event-driven Desk Analysis
- Kirk Ludtke
  Industrials/Media
- Peter Kawada
  European Distressed/Special Situations Desk Analysis
- Asif Khan
  Distressed/Special Situations/Event-driven Desk Analysis
- Jason Wangler
  Energy (Exploration and Production)/Energy Services
- Jake Abelman
  Associate
- Megan Barnett
  Associate
- Booker Smith
  Associate

Credit Trading Desk Analysis
- David Havens
  Global Banks and Insurance
- Amy Hazelton
  Global Bank Hybrids, Industrial Hybrids
- Eriko Miyazaki-Ross
  Emerging Markets Corporates

Equity and Industry Analysis
- Irene Haas
  Energy (Exploration and Production)
- George Kelly, CFA
  Consumer
- Jeff Kessler
  Security and Technology Enabled Services
- David W. Miller
  Media/Entertainment
- Jason Wangler
  Energy (Exploration and Production)/Energy Services
- Reed Motulsky
  Associate, Security and Technology Enabled Services
- Claire Ye
  Associate, Energy (Exploration and Production)
International/Non-U.S. Industry Coverage

Coal/Mining, Fertilizers, Independent Power Producers and Energy
14 Companies

Matthew Farwell, CFA
mfarwell@imperialcapital.com
(310) 246-3626

- Adani Abbot Point Terminal
- Baffinland Iron Mines Corp
- Boart Longyear Ltd
- Carillion plc
- Gulf Keystone
- InterGen
- K+S AG
- Kosmos
- Seven Energy International
- Sherritt International Corporation
- Teck Resources Ltd.
- Tullow Resources
- Viridian
- Weatherford International Plc

Distressed/Special Situations/Event-Driven
42 Companies

Edward P. Mally, CFA
emally@imperialcapital.com
(212) 351-9768

- Global A&T Electronics
- SES SA
- VistaJet

Saro Bos
sbos@imperialcapital.com
+44 (0) 20 7650 5404

- Casino-Guichard Perrachon SA
- Dignity Finance PLC
- Fairhold Securitisation
- Greenyard
- La Financiere Atalian SAS
- Lecta SA
- Moby SpA
- New Look PLC
- Officine Maccaferri
- PizzaExpress Financing PLC
- Rallye SA
- Schmolz + Bickenbach
- SQL Carbon
- Shop Direct Ltd
- Steinhoff International Holdings NV

Peter Kawada
pkawada@imperialcapital.com
+44 (0) 20 7650 5408

- Adient Plc.
- Ardagh Glass
- Aston Martin
- Auchan Holding
- Ceconomy AG
- CMA CGM
- Consus Real Estate
- Distrib Internacional de Alimentacion
- Enquest plc
- Galapagos SA
- Grupo Aldesa
- Intralot SA
- KGA Deutag UK Finance plc
- Klöckner Pentaplast
- Obrascon Huarte Lain, S.A.
- Senvion S.A.
- Vallourec SA

Matteo Farwell, CFA
mfarwell@imperialcapital.com
(310) 246-3626

- Capita plc
- Zim Integrated Shipping Services

European and International Banks (Credit Trading Desk Analysis)
33 Companies

David Havens
dhavens@imperialcapital.com
(212) 351-9457

- Allied Irish Banks
- Banco do Brasil
- Bank of Nova Scotia
- Barclays
- BBVA
- BNP
- Caixa Geral
- Commerzbank
- Coventry Building Society
- Credit Agricole
- Credit Suisse
- CYBG plc
- Deutsche Bank
- HSBC
- HSH Nordbank
- iberCaja Banco SA
- Intesa Sanpaolo
- Itau Unibanco
- Liberbank
- Lloyds Banking Group
- Norddeutsche Landesbank
- Nordea Bank
- Novo Banco
- Permanent TSB
- Provident Financial
- Royal Bank of Scotland
- Sabadell
- Santander
- Societe Generale
- Standard Chartered
- UBS
- Unicredit
- Virgin Money
### Food & Grocery/Restaurants

3 Companies

<table>
<thead>
<tr>
<th>Company</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dutch Lion B.V.</td>
<td><a href="mailto:mgilbert@imperialcapital.com">mgilbert@imperialcapital.com</a></td>
<td>(310) 246-3757</td>
</tr>
<tr>
<td>FAGE Dairy Industry, S.A.</td>
<td></td>
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<tr>
<td>Iceland Foods Group Ltd</td>
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### Insurance (Credit Trading Desk Analysis)

54 Companies

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<tr>
<td>Achmea BV</td>
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<td>Admiral Group plc</td>
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<td>Aegon NV</td>
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<td>Allianz SE</td>
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<td>Aon plc</td>
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<td>Arch Capital Group Ltd.</td>
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<td>ASR Nederland NV</td>
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<td>Assicurazioni Generali S.p.A.</td>
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<td>Aviva plc</td>
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<td>Axa SA</td>
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<td>BUPA Finance plc</td>
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<td>Caja de Seguros Reunidos Cia de Seguros &amp; Reasseguros SA</td>
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<td>Chubb Ltd</td>
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<td>Coface SA</td>
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<td>CNP Assurances</td>
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<td>Credit Agricole Assurances SA</td>
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<td>Direct Line Insurance Group plc</td>
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<td>esure Group plc</td>
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<td>Everest Re Group Ltd</td>
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<td>Fairfax Financial Holdings Ltd</td>
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<td>Groupama SA</td>
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<td>Hannover Rueck SE</td>
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<td>Hiscox Ltd</td>
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<td>La Mondiale SAM</td>
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<tr>
<td>Legal &amp; General Group plc</td>
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<tr>
<td>Liverpool &amp; Victoria Friendly Society</td>
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<td>Manulife Financial Corp.</td>
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<td>Mapfre SA</td>
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<td>Muenchener Rueckversicherungs</td>
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<td>NN Group NV</td>
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<td>Oil Casualty Insurance Ltd</td>
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<td>Oil Insurance Ltd</td>
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<td>Pension Insurance Corp plc</td>
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<td>Phoenix Group Holdings</td>
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<td>Prudential plc</td>
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<td>Qatar Reinsurance Co. Ltd.</td>
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<td>QBE Insurance Group Ltd</td>
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<td>RenaissanceRe Holdings Ltd</td>
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<td>Rothsay Life plc</td>
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<td>RSA Insurance Group plc</td>
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<td>Sampo Oyj</td>
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<td>SCOR SE</td>
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<tr>
<td>Societa Cattolica di Assicurazioni SC</td>
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<td>Standard Life Aberdeen plc</td>
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<td>Swiss Life Holding AG</td>
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<td>Swiss RE AG</td>
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<td>Unipol Gruppo SpA</td>
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<tr>
<td>UNIQA Insurance Group AG</td>
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<td>Vienna Insurance Group AG</td>
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<tr>
<td>Vivat NV</td>
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<td>Willis Towers Watson plc</td>
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<tr>
<td>XL Group Ltd</td>
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<tr>
<td>Zurich Insurance Group AG</td>
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### Retail

3 Companies

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<thead>
<tr>
<th>Company</th>
<th>Email</th>
<th>Phone</th>
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<tbody>
<tr>
<td>HEMA Bondco I B.V./Dutch Lion B.V.</td>
<td><a href="mailto:mgilbert@imperialcapital.com">mgilbert@imperialcapital.com</a></td>
<td>(310) 246-3757</td>
</tr>
<tr>
<td>Matalan Finance plc</td>
<td></td>
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<tr>
<td>Streftord 79 plc/Iceland VLNco Limited</td>
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### Security and Technology Enabled Services (Equities)

3 Companies

<table>
<thead>
<tr>
<th>Company</th>
<th>Email</th>
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<tbody>
<tr>
<td>AXIS Communications AB</td>
<td><a href="mailto:jkessler@imperialcapital.com">jkessler@imperialcapital.com</a></td>
<td>(212) 351-9701</td>
</tr>
<tr>
<td>G4S plc</td>
<td></td>
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<tr>
<td>NICE Systems</td>
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</tbody>
</table>

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